

Missouri GVIP Seminar

Holiday Inn St. Louis-Southwest (Viking) 10709 Watson Rd. St. Louis, MO 63127 June 21, 2007 – 6:30 pm to 8:30 pm

Missouri Department of Natural Resources
Missouri State Highway Patrol
SysTech International



Missouri Gateway Vehicle Inspection Program (GVIP)

Introduction:

- DNR
 - Haskins Hobson, I/M Team Coordinator
- MSHP
 - Lt. David Perkins, MVI Director
 - Chief Paul Rehbein, Emissions Coordinator
- SysTech International
 - Chris Smith, Vice President
 - Casey Diedring, Program Manager



SysTech Inspection Program Experience

- Rhode Island
- Salt Lake County
- Oregon
- Connecticut
- Washington

- New York City
- Nashville, TN
- North Carolina
- Pennsylvania
- Virginia



SysTech Tasks in Missouri

- Test Equipment Offering
- Sophisticated Vehicle Inspection Database (VID) System
- Modern Service Concept
- Provide all Spares and Consumables
- Inspector Training
- Program Management and Reports



Missouri Gateway Vehicle Inspection Program (GVIP)

- GVIP Start Date: September 4, 2007
- Program Parameters:
 - No Change to Safety Inspections
 - Emissions Testing OBD Only:
 - 1996 and newer (Light Duty Gasoline)
 - 1997 and newer (Light Duty Diesel)
 - No Tailpipe or Gas Cap Testing Involved



Requirements for Participating GVIP Stations

- Fully Executed Station Agreement with SysTech
- 2. Have at least one Inspector/Mechanic:
 - Inspector must participate in Training Class and Pass the Tests
- 3. Internet Connection available to inspection area (Dial up or High Speed)
- 4. GVIP Test Equipment Installed
- 5. Station Officially Licensed by MSHP



GVIP Startup Schedule

Station Seminars

Submit Station Agreements

Station Prepares Test Bay(s)

Inspector/Mechanic Training

Equipment Installation

MSHP Approves Stations

GVIP Start Date

Mid June

June 29, 2007

Mid August

Mid August

Late August

Late August

September 4, 2007



GVIP Contract

- Program Term:
 - 4 Years from: Sept. 4, 2007 Sept. 1, 2011
 - Possible 2 Year and 1 Year Extensions
- For Service and Authorized Spares and Consumables Ordering:
 - SysTech Hotline: 1-866-OBD-TEST
 - GVIP Website: www.GatewayVIP.com

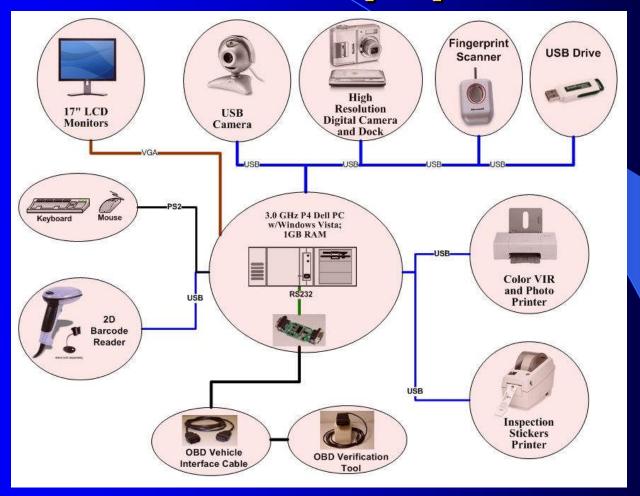


GVIP Training

- Inspector/Mechanic Training:
 - SysTech to Provide Inspector/Mechanic
 Training Classes During Month of August
 - Training Locations/Times will be Scheduled
 - Inspector/Mechanic Must Pass Exams to be licensed
 - Inspector/Mechanic Certification Required for Equipment Installation and MSHP Station Certification

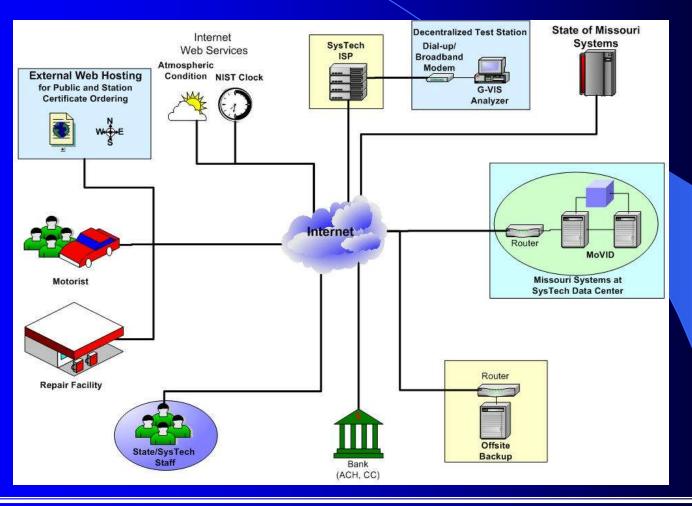


GVIP Test Equipment





GVIP Communication Network





GVIP Expenses

- Cost to Station:
 - One-Time Equipment Cost: \$2,495.00
 - Payment Options Available
 - Equipment Maintenance included in purchase
 - Optional Equipment Available
 - VID Service Fee: \$3.45 per paid emissions inspection
 - No VID Service Fee for Qualifying Free Reinspections
 - No VID Service Fee for Safety-Only Inspection



Equipment Payment Options

- Option 1: 100% of Payment Due on/before June 29, 2007 for total Equipment Cost.
- Option 2: \$500 Payment Due on/before June 29, 2007; Balance Due Upon Delivery.
- Option 3: \$1,247.50 Payment Due on/before June 29, 2007; Balance Due in Equal Installments of \$100.00 for 24 Months. Cost for Additional Options Due Upon Delivery.
- Option 4: \$0.00 down; Balance Due in Equal Installments of \$100.00 for 48 Months. Cost for Additional Options Due Upon Delivery.



VID Service Fee

- Payment Method for VID Service Fee:
 - All Stations Invoiced Monthly and must pay by one of the following methods:
 - Automatic Withdrawal Terms: Net 20 Days.
 - Check/Money Order Terms: Net 10 Days.
 - Visa/Master Card charged on Invoice Date.
- Past Due Invoices Result in Station Lock-out.



GVIP Station Benefits

- Participating Stations Can Perform combined Safety/Emissions Inspections for \$36.00 per vehicle
- Retain/attract customers by offering both inspections at one location
- No more handwritten inspection certificates



GVIP Station Opportunity

- Financial Estimates:
 - Max \$36.00 Inspection Fee Revenues
 - -\$4.00 Sticker Fee Paid to MSHP/DNR
 - \$3.45 VID Service Fee to SysTech

Maximum \$28.55 to the Inspection Station



How to Sign Up?

- Fill out Station Agreement and Submit with Payment to SysTech by June 29, 2007
- SysTech will Provide Equipment in the Order Agreements are received
- Some Equipment Orders May be filled after Program Start Date



Questions and Answers

SysTech International
Missouri State Highway Patrol
Department of Natural Resources

